

IMPORTANT DATES AND DEADLINES

Application Deadline:	Wednesday, November 14, 2007
Arrival and Housing Check In:	Thursday, February 14, 2008
Program Orientation:	Friday, February 15, 2008
Internship Begins:	Monday, February 18, 2008
Internship Ends:	Friday, May 30, 2008
Housing Check Out:	Saturday, May 31, 2008

The U.S.-China Bilateral Trade Internship Program is made possible by a generous grant from The Boeing Company to The Washington Center for Internships and Academic Seminars.



APPLICATION COMPONENTS

The application consists of the following, all of which must be provided in English:

1. the complete application form
2. an official transcript
3. two letters of recommendation
4. a one-page resume
5. a 500-word essay on a topic related to the U.S.-China bilateral relationship
6. TOEFL score of 213 or higher. This is equivalent to 550 on the paper-based scale (for international students only).
7. a phone interview with one of The Washington Center staff

HOW DO I APPLY?

To apply, please visit our website at www.twc.edu/students/uschina.shtml.

If you have any questions or need more information, please email info@twc.edu or call us at 800-486-8921 or 202-238-7937.

WHAT IS THE COST OF THIS PROGRAM?

All selected students will receive a scholarship which covers The Washington Center's program and housing fees, contributions toward health insurance and airfare, and a monthly stipend to offset living expenses. Chinese students will in addition be reimbursed for the J-1 Visa SEVIS fee.

The Boeing Company is the world's leading aerospace company and the largest manufacturer of commercial jetliners and military aircraft combined. Additionally, Boeing designs and manufactures rotorcraft, electronic and defense systems, missiles, satellites, launch vehicles and advanced information and communication systems.

The Washington Center for Internships and Academic Seminars serves hundreds of colleges and universities in the United States and other countries worldwide by providing selected students challenging opportunities to work and learn in Washington, D.C. The Washington Center, the largest program of its kind, has more than 36,000 alumni who have become leaders in numerous professions around the world.

<http://www.twc.edu>

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The U.S.—China Bilateral Trade Internship Program



An extraordinary opportunity for students from selected universities in the United States and China

The Washington Center
for Internships and Academic Seminars

The United States and China

Two countries more than 7,000 miles apart. Much separates them. They have different languages, different histories and different cultures.

But the United States and China have much in common, too. One is the world's largest economy. The other is the fastest-growing. Both will play critical roles in shaping the twenty-first century. And each has powerful incentives to strengthen its relationship with the other.

No form of cooperation will be more central to the unfolding bilateral relationship than trade. It can benefit both countries economically, and lay a foundation for productive cooperation in other spheres.

The Washington Center for Internships and Academic Seminars is proud to announce the U.S.–China Bilateral Trade Internship Program. Funded by the Boeing Company, this program will enable a small number of students from selected universities in both countries to spend a semester together in Washington, D.C., acquiring the skills and understanding needed for leadership in the arena of U.S.–China trade.

The U.S.–China Bilateral Trade Internship Program will be offered each spring semester for three years, 2008, 2009, and 2010. Twenty students will be selected as participants each year. Ten of these “Boeing Fellows” will come from each country. Eligibility is restricted to students from the following universities:

IN CHINA:

Fudan University
Peking University
Tsinghua University

IN THE U.S.:

California State University–Long Beach
University of Washington–Seattle
Washington University in St. Louis

PROGRAM COMPONENTS

The fifteen-week program will center around an internship, an academic course, and additional activities.

The Washington Center will place the Boeing Fellows, according to their interests, in substantive internships related to such areas as international trade and U.S.–China relations. Placement sites may include governmental, international, business and nonprofit organizations. Examples of possible placement sites include:

U.S.–China Business Council
Asia Society D.C. Chapter
U.S. Chamber of Commerce, China Relations
Asia America Initiative
U.S. Department of Commerce
International Trade Administration
U.S. China Economic and Security Review Commission
International Finance Corporation, China Relations

In addition to working four days a week on their internships, students will also take part in tailored programming one day each week and complete an academic course. The course, which will meet one evening a week, will focus on the economic, social and political implications of the U.S.–China Bilateral Trade Agreement. The programming includes two speaker series, panels and small group discussions, site visits and cultural events. A special feature of the program will be opportunities for students to engage in simulated negotiations.

WHAT STUDENTS WILL LEARN

From the program as a whole, Boeing Fellows will gain a general comparative understanding of the U.S. and Chinese cultures as well as the key issues that impact trade between them.

The first five weeks of the semester will focus on developing cross-cultural awareness and competency. Students will consider what the two cultures have in common, and how they differ; what forms of communications are most productive, what issues cause or are likely to cause conflict; and how those conflicts might be managed or avoided entirely.

The following ten weeks will center on analysis and discussion of U.S.–China trade issues, specifically. Students will gain an understanding of the two countries' trade policies and practices, how and why they have developed, and how they may need to be modified to deal successfully with coming challenges. They will also learn, first-hand, techniques of productive negotiation.

Other academic and professional benefits will include:

- Academic credit from their home universities.
- Real-world work experience in a substantive internship, an advantage in the competition for employment and admission to graduate school.
- Association with experts on U.S.–China trade.
- Opportunities to meet and develop professional connections with other students from both the United States and China.

ELIGIBILITY REQUIREMENTS

U.S. students must:

- be enrolled as juniors or seniors at one of the following universities: University of Washington–Seattle; California State University–Long Beach; and Washington University in St. Louis.
- have a grade point average of 3.0 on a 4.0 scale.
- receive academic credit from their university and have the endorsement of their campus liaison or faculty sponsor.

Chinese students must:

- be enrolled in their last year or have recently graduated from one of the following universities: Peking University; Tsinghua University; Fudan University.
- have a grade point average equivalent to a 3.0 on a 4.0 scale or equivalent.

All students should have a strong interest in issues surrounding bilateral trade, business practices in the United States and China, and cross-cultural collaboration.

